

**INTEROFFICE MEMORANDUM
FINANCE DEPARTMENT**

60-2011-
01-24-11

MEMORANDUM TO: Amy Staton, Director of Finance
FROM: *DLF* Delton L. Farmer, Purchasing Manager
DATE: January 12, 2011
SUBJECT: Police Department Shotspotter, Gun Location System

The Police Department applied for and was awarded a COPS Technology Grant through the U.S. Department of Justice to purchase a Shotspotter Gun Location System. The Shotspotter Gun System "is a wide-area acoustic surveillance system that detects and pinpoints the location of gunshots and explosions. The system will also provide an audio recording of the event within seconds to the dispatch and patrol services along with providing various detailed information about the incidents."

The Shotspotter Gun Location System is sold by Shotspotter, Incorporated and they have been approved as the sole source provider for the Shotspotter Gun Location System by the U.S. Department of Justice per ATTACHMENT 1.

ATTACHMENT 2 is an excerpt from Shotspotter, Incorporated's proposal that shows the cost breakdown for the Shotspotter Gun Location System at a total cost of \$348,246.00.

Based on the above information it is our recommendation to award this purchase to Shotspotter, Incorporated at a cost of \$348,246.00. This purchase will be paid for out of fund account 29020290-555100-SHOT (POLICE EQUIPMENT) which has a balance of \$350,000.00.

A purchase order will be issued to the successful bidder after Council award.

I concur with the above recommendation.

John H. Manley
John H. Manley
Chief of Police

Amy Staton
Amy Staton
Director of Finance

Charles W. Penny
Charles W. Penny
City Manager



U.S. Department of Justice
Office of Community Oriented Policing Services

Grants Administration Division
145 N Street, N.E.
Washington, D.C. 20530

January 7, 2011

Chief of Police John Manley
Rocky Mount, City of
330 South Church Street
Rocky Mount, NC 27802

Re: COPS Technology Grant #2010CKWX0070
Request for Sole Source Procurement

Dear Chief of Police Manley,

The COPS Office Grants Administration Division has completed its review of Rocky Mount, City of's sole source procurement request to purchase the Shotspotter, Gun Location System using your COPS 2010CKWX0070 Technology grant referenced above. Based on our review of the materials submitted, we have determined that your justification is acceptable and in compliance with the COPS Office's sole source procurement requirements. Your agency may implement your project in accordance with local procurement guidelines as long as those requirements conform to the federal procurement requirements set forth in 28 CFR § 66.36 and 28 CFR § 70 (as applicable).

Please proceed with your project and do not hesitate to contact your Grant Program Specialist at 1-800-421-6770 should you have any further questions. Thank you for your cooperation.

Sincerely,

A handwritten signature in black ink, appearing to read "Andrew A. Dorr".

Andrew A. Dorr
Assistant Director for Grants Administration

cc: Grant file
Pete Borges Specialist
Winston Wong, COPS Office

Pricing, Terms, Conditions

The pricing provided is a final and binding price quote, and remains valid for ninety (90) days from the date prepared (listed on the cover page).

The price as listed herein does not include any state or local sales taxes. Customer is responsible for notifying ShotSpotter if the price needs to be adjusted for sales taxes.

1.25 Contiguous Square Mile¹, Wireless ShotSpotter GLS-SA:

1.25 sq mi coverage area GLS-SA, wireless cellular data comms ²	\$323,950
First twelve (12) months Maintenance and Support ³	included
Six (6) months Extended Maintenance and Support	\$ 24,296

TOTAL	\$ 348,246
--------------	-------------------

Annual Maintenance and Support⁴:

Extended and ongoing Maintenance and Support priced is based upon all items purchased and is calculated as fifteen percent (15%) of the accumulated total system price inclusive of all coverage areas, all Alert Console seat licenses, and all other add-on options. Annual maintenance payments are due upon receipt of invoice and prior to the renewal date.

Pay-as-you-go option:

The following amount would be due and payable on or before the conclusion of each consecutive 12 month warranty period for continuation of maintenance and support.

Extended annual maintenance and support: \$ 48,593

Prepaid option:

The following amounts are options to purchase future maintenance and support for full future years at a discount. The optional amounts would be due and payable with purchase per the

¹ The coverage areas defined meet ShotSpotter's criteria as conforming standard areas, and thus will not require an above average number of sensor deployments. Conforming areas ideally are circular. Examples of nonconforming areas requiring additional sensor infrastructure are: an "L" shaped area; an area with high foliage; an area with several tall buildings (10 stories and higher).

² Using wireless cellular data communications via a commercial carrier shall provide the data communications link between the Acoustic Sensors and the Location Server.

³ The initial twelve (12) month period for included Maintenance and Support begins on the acceptance date.

⁴ Ongoing Annual Maintenance and Support begins at the start of the thirteenth (13th) month.