mk SOLUTIONS

mk Solutions, Inc.

75 Acco Drive, Suite A-3
York, PA 17402 - USA

Phone   +1 860 760 0438

sales.us@mksolutions.com
www.mksolutions.com

Please complete this form

Proposal #: _50048_

!!! "Select" or "cross out" any optional items in the correspondent proposal !!!

Please select from the software options quoted above in this proposal

☒ mk LibSoft Plus   ☐ mk StaffStation   ☐ mk GateTracker

Please select from one of the following maintenance options quoted above in this proposal:
Invoicing takes place in advance for 1 year after the initial warranty period.

☒ Bronze   ☐ Silver   ☐ Gold

Delivery address & Date

Name of the Library: _ST. HELENA LIBRARY_   Pref. Delivery Date: _____

Street: _1492 LIBRARY LN._   City, State, ZIP: _SAINT HELENA, CA 94574_

Country: _USA_   Phone: _(707) 967-2805_

Billing address

Name of the Library: _ST. HELENA LIBRARY_

Accounts payable: _____   Street: _1492 LIBRARY LN._

City, State, ZIP: _SAINT HELENA CA 94574_   Country: _USA_

Phone: _(707) 967-2805_   Email: _director@shpl.org_

"Sales tax exemption"   ☒ No   Please provide sales tax details: _8.25_ %
                          ☐ Yes   If **yes**, please provide certificate

Customer's order approval

Date: _7/24/18_   Please use PO #: _____

Printed Name/Title: _Mark Prestwich, City Manager_   Customer Signature: _[signature]_

For all orders, please email purchase order or this completed & signed document to
sales.us@mksolutions.com

mk Software Solutions "LibSoft Plus"

DASHBOARD & MANAGEMENT FEATURES	LIBSOFT PLUS
Status of equipment in real time	✓
Condition of equipment	✓
Statistics of equipment (per hour, day, week, etc.)	✓
Convenient Management of Station	✓
Centralized Management of Multiple Stations (including entire branches or consortiums)	✓
Software version auto-updates (does not require PC restart/reboot by staff)	✓
Centralized Software version auto-updates (including entire branches or consortiums, does not require PC restart/reboot by staff)	✓

GENERAL FEATURES	LIBSOFT PLUS
100% web-based, HTML 5	✓
Compatible with different Operating Systems	✓
Compatible with existing hardware/kiosks	✓
SIP2/NCIP/Web-Services interface to any ILS	✓
ISO compliant (not proprietary)	✓
User-friendly and intuitive user interface	✓
Multi-lingual user interfaces and receipts	✓
Cover images listed with titles on screen	✓
Paper and/or Email Receipts	✓
Processes RFID items (single or bulk)	✓
Security (AFI) changes automatically	✓
Processes Barcode items and/or EM items	✓
Processes Barcode and/or RFID Patron cards	✓
Processes all existing data models	✓

	LIBSOFT PLUS
Fine/Fee payment by card and/or cash	✓
Auto re-encoding to harmonize data models	$
Export of statistics to multiple formats	✓
Changes to user interfaces and receipts (does not require PC restart/reboot by staff)	✓

SERVICE & MAINTENANCE	LIBSOFT PLUS
E-Mail Support	✓
Phone Support (Hotline)	✓
Remote Monitoring Service	✓
Maintenance of ILS interfaces	✓
Software Updates	✓
Customer Service Ticket Management	✓
Consulting options	$

SUBSCRIPTION PRICING	QTY.	LIBSOFT PLUS
Per month & station	**1**	**$56.16**
Per year & station	1	$650.00
Total Annual Costs	**QTY.**	**LIBSOFT PLUS**
Year 1	3	$1,950.00
Year 2	3	2.5% increase
Year 3	3	2.5% increase
Year 4	3	2.5% increase
Year 5	3	2.5% increase
One Time Set Up Fee (all stations)		$1,500.00

- Pricing is based on the requested quantity in this table
- $500.00 initial set-up fee
- Contract duration: 24 months

- Renewal: automatically for 12 months
- Cancellation, 6 months notice prior to expiration

Maintenance Programs: mk Hardware

Equipment and Components

mk Solutions offers a full 12 month parts and labor warranty from date of customer acceptance on all hardware. Please note that damage caused by vandalism, negligence or work performed by a third party other than a mk service representative is not covered under this warranty.

	BRONZE	SILVER	GOLD
Annual Maintenance*	✓	✓	✓
E-Mail Support	✓	✓	✓
Phone Support (Hotline)	✓	✓	✓
Software Updates**		✓	✓
On Site Support (incl. travel expenses)		✓	✓
Hardware replacement parts		✓ (50%)	✓
Spare parts on stock		✓	✓
During Warranty	Included	Included	Included
Year 2 after Warranty	$589.00	$1,569.00	$1,962.00
Year 3 after Warranty	$604.00	$1,608.00	$2,011.00
Year 4 after Warranty	$619.00	$1,648.00	$2,061.00
Year 5 after Warranty	$634.00	$1,689.00	$2,113.00

* Depending on the product, maintenance can be done remotely. Pricing is based on the proposed system without optional items.

** If applicable

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Proposal

Date	Proposal #
4/18/2018	50048

Name / Address
St. Helena Public Library 1492 Library Lane Saint Helena, CA 94574 USA

Ship To
St. Helena Public Library 1492 Library Lane Saint Helena, CA 94574 USA

Valid Until	Terms	Rep
4/18/2018	Due on receipt	DC

Item	Description	Qty.	Price Each	U/M	Amount
SC4-UL-TT-BC-RF-R...	mk SelfCheck – SC4 table top LibSoft (ware): Excluded Library Cards: Barcode Item Identification: RFID & Barcode Item Security: RFID Audio Support: Optional Touch Screen Size: 22" Touch Screen Orientation: Landscape Counter Design: Glass Counter Width: 18" (450mm) Ergonomic Stand: No Color Style: Black	3	5,030.00	ea	15,090.00
SW-LIBSOFT	Annual Subscription for mk LibSoft Plus Software Period: January to December Annual price increase 2.5%	3	650.00	ea	1,950.00
SET-UP-FEE-LIBSOFT	One Time Set-Up Fee per LibSoft Software Subscription	3	500.00	ea	1,500.00
SHIPPING	Packaging and Shipping		1,500.00		1,500.00
INSTALL-ONSITE	On-Site Installation by local technician	1	650.00	ea	650.00
TRAINING-ONSITE	On-Site Training	1	250.00	ea	250.00
SLA-1.1Bronze	OPTIONAL Service Level Agreement: Bronze Coverage Period: January to December Annual price increase 2.5%	0	589.00		0.00

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St. Helena Public Library 1492 Library Lane Saint Helena, CA 94574 USA	St. Helena Public Library 1492 Library Lane Saint Helena, CA 94574 USA

Valid Until	Terms	Rep
4/18/2018	Due on receipt	DC

Item	Description	Qty.	Price Each	U/M	Amount
Payment Terms 70/2...	For mk Hardware 70 % of order value payable after receipt of order confirmation 25 % of order value with delivery 5 % of order value after installation For Software Solutions / Subscription invoicing takes place in advance for 1 year after installation For Maintenance Contracts (SLA) invoicing takes place after initial warranty and for 1 year in advance. NOTE: Annual invoices are based on calendar year.				0.00

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Subtotal	USD 20,940.00
Sales Tax (0.0%)	USD 0.00
Total	USD 20,940.00

CITY OF ST. HELENA

RESOLUTION NO. 2018-102

Approving the purchase of three self-check machines from mk Solutions for the St. Helena Public Library in the amount of $20,940 and approval of the ongoing maintenance and licensing agreement starting in FY 2019/20 in the amount of $2,589 and increasing by 2.5% each year until termination of the agreement.

RECITALS

A. The St. Helena Public Library desires to replace three ten year old selfcheck machines;

B. These machines enable library patrons to check library materials out by themselves while staff is occupied assisting other library patrons;

C. After comparing costs, equipment, options, features, and reaching out to other users, the Library recommends mk Solutions.

RESOLUTION

NOW, THEREFORE, the City Council of the City of St. Helena resolves as follows:

1. The City Council approves the Agreement with mk Solutions for purchase of three selfcheck machines for a total not to exceed the amount of $20,940; and

2. The City Council approves the ongoing maintenance and licensing agreement starting in FY 2019/20 in the amount of $2,589 with an annual 2.5% increase each year until termination of the agreement; and

3. The City Council authorizes the City Manager to execute the agreement.

   Approved at a Regular Meeting of the St. Helena City Council on July 24, 2018 by the following vote:
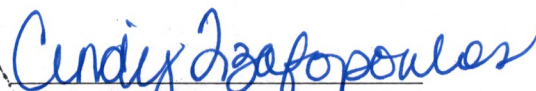
Mayor Galbraith:	Yes
Vice Mayor White:	Yes
Councilmember Dohring:	Yes
Councilmember Koberstein:	Yes
Councilmember Ellsworth:	Yes

APPROVED: ATTEST:

Alan Galbraith (signature)   _Cindy Tzafopoulos_ (signature)

Alan Galbraith, Mayor   Cindy Tzafopoulos, City Clerk