



Open-End (Equity) Lease Rate Quote

STH CONTRACT: 2018-012
Quote No: 3754585

Prepared For: City of St. Helena

Date 01/26/2018
AE/AM KW3

Unit #

Year 2018 Make Chevrolet Model Colorado
Series WT 4x4 Extended Cab 6 ft. box. 128.3 in. WB

Vehicle Order Type Ordered Term 60 State CA Customer# 579445

| | |
|--------------|--|
| \$ 30,154.60 | Capitalized Price of Vehicle ¹ |
| \$ 0.00 * | Sales Tax 0.0000% State CA |
| \$ 0.00 * | Initial License Fee |
| \$ 0.00 * | Registration Fee |
| \$ 250.00 | Other: Courtesy Delivery Fee |
| \$ 0.00 | Capitalized Price Reduction |
| \$ 0.00 | Tax on Capitalized Price Reduction |
| \$ 0.00 | Gain Applied From Prior Unit |
| \$ 0.00 * | Tax on Gain On Prior |
| \$ 0.00 * | Security Deposit |
| \$ 0.00 * | Tax on Incentive(Taxable Incentive Total : \$0.00) |

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

| |
|--|
| Driver Name |
| Exterior Color (0 P) Summit White |
| Interior Color (0 I) Jet Black/Dark Ash w/Cloth Seat Trim |
| Lic. Plate Type Unknown |
| GVWR 0 |

| | |
|--------------|---|
| \$ 30,404.60 | Total Capitalized Amount (Delivered Price) |
| \$ 410.46 | Depreciation Reserve @ 1.3500% |
| \$ 116.12 | Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) ² |

\$ 526.58 Total Monthly Rental Excluding Additional Services

Additional Fleet Management

Master Policy Enrollment Fees

| | |
|---------|--|
| \$ 0.00 | Commercial Automobile Liability Enrollment |
| | Liability Limit \$0.00 |

| | |
|---------|----------------------------|
| \$ 0.00 | Physical Damage Management |
|---------|----------------------------|

| | |
|----------|---|
| \$ 38.77 | Full Maintenance Program ³ Contract Miles 50,000 |
| | Incl: # Brake Sets (1 set = 1 Axle) 0 |

| |
|---------------------------------------|
| Comp/Coll Deductible 0 / 0 |
| OverMileage Charge \$ 0.0400 Per Mile |
| # Tires 0 |
| Loaner Vehicle Not Included |

\$ 38.77 Additional Services SubTotal

| | | |
|----------|-------------------|----------|
| \$ 40.81 | Sales Tax 7.7500% | State CA |
|----------|-------------------|----------|

\$ 606.16 Total Monthly Rental Including Additional Services

| | |
|-------------|---------------------------------|
| \$ 5,777.00 | Reduced Book Value at 60 Months |
|-------------|---------------------------------|

| | |
|-----------|---|
| \$ 400.00 | Service Charge Due at Lease Termination |
|-----------|---|

Quote based on estimated annual mileage of 10,000
(Current market and vehicle conditions may also affect value of vehicle)
(Quote is Subject to Customer's Credit Approval)
Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle. Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

LESSEE City of St. Helena

BY *[Signature]*

TITLE *MARK PLETNICH*

DATE *2/6/18*

* INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.
² Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).
³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



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Aftermarket Equipment Total

| Description | (B)illed or (C)apped | Price |
|---|----------------------|-------------|
| Apex Industry Service Inc. -- XPR5550e VHF 45 Watt Mobile w/Antenna. Parts and installation. | B | \$ 1,691.49 |
| CVI Quote # 1535589: Saddle Box - Aluminum; Justice Series Super LED Lightbar, Switch, Rocker, Red lighted 10a (14-320) | B | \$ 3,043.60 |
| | | |
| Total Aftermarket Equipment Billed | | \$ 4,735.09 |
| Total Aftermarket Equipment Capitalized | | \$ 0.00 |
| Aftermarket Equipment Total | | \$ 4,735.09 |



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Quote No: 3754585

VEHICLE INFORMATION:

2018 Chevrolet Colorado WT 4x4 Extended Cab 6 ft. box 128.3 in. WB - US
Series ID: 12M53

Pricing Summary:

| | INVOICE | MSRP |
|--------------------|---------------------|---------------------|
| Base Vehicle | \$ 27,360.00 | \$ 28,500.00 |
| Total Options | \$ 3,239.60 | \$ 3,560.00 |
| Destination Charge | \$ 995.00 | \$ 995.00 |
| Total Price | \$ 31,594.60 | \$ 33,055.00 |

SELECTED COLOR:

Exterior: GAZ - (0 P) Summit White
Interior: H2R - (0 I) Jet Black/Dark Ash w/Cloth Seat Trim

SELECTED OPTIONS:

| CODE | DESCRIPTION | INVOICE | MSRP |
|--------|---|-------------|-------------|
| 4WT | Preferred Equipment Group 4WT | NC | NC |
| 5GD | Tow/Haul Mode | Included | Included |
| 5VI | Cargo Tie-Down Rings (Set of 4) (LPO) | \$ 109.20 | \$ 120.00 |
| AH6 | Driver 4-Way Power Seat Adjuster | Included | Included |
| AR7 | Front Bucket Seats | STD | STD |
| ATG | Extended Range Remote Keyless Entry | Included | Included |
| C4F | GVWR: 5,900 lbs (2,676 kg) | NC | NC |
| CTT | Trailer Assist Guidelines | Included | Included |
| G80 | Automatic Locking Rear Differential | \$ 295.75 | \$ 325.00 |
| GAZ_01 | (0 P) Summit White | NC | NC |
| GU6 | 3.42 Rear Axle Ratio | NC | NC |
| H2R_01 | (0 I) Jet Black/Dark Ash w/Cloth Seat Trim | NC | NC |
| IOB | Radio: AM/FM w/7" Diagonal Color Touch Screen | STD | STD |
| K34 | Electronic Automatic Cruise Control | Included | Included |
| LGZ | Engine: 3.6L DI DOHC V6 VVT | \$ 1,123.85 | \$ 1,235.00 |
| M5T | Transmission: 8-Speed Automatic | \$ 136.50 | \$ 150.00 |
| NQ7 | 2-Speed Electric Transfer Case | Included | Included |
| PAINT | Monotone Paint Application | STD | STD |
| PCN | WT Convenience Package | \$ 445.90 | \$ 490.00 |
| PPA | EZ-Lift & Lower Tailgate | Included | Included |
| QJJ | Tires: P265/70R16 AS BW | STD | STD |
| RS2 | Wheels: 16" x 7" Ultra Silver Metallic Steel | STD | STD |
| S0Y | Cargo Area Lamps (LPO) | \$ 241.15 | \$ 265.00 |
| S1K | 16" x 7" Steel Spare Wheel | Included | Included |
| STDTM | Cloth Seat Trim | STD | STD |
| UQ3 | 6-Speaker Audio System Feature | Included | Included |
| UTJ | Unauthorized Entry Theft-Deterrent System | Included | Included |
| VAV | All-Weather Floor Mats (LPO) | \$ 145.60 | \$ 160.00 |
| VK3 | Front License Plate Kit | \$ 36.40 | \$ 40.00 |
| VQK | Front & Rear Splash Guards (LPO) | \$ 154.70 | \$ 170.00 |
| VZX | Drop-In Bedliner w/Tailgate Liner (LPO) | \$ 323.05 | \$ 355.00 |
| WARANT | Fleet Customer Powertrain Limited Warranty | NC | NC |
| YF5 | California State Emissions Requirements | NC | NC |
| Z82 | Heavy-Duty Trailering Package | \$ 227.50 | \$ 250.00 |
| ZJJ | P265/70R16 AS BW Spare Tire | Included | Included |

CONFIGURED FEATURES:

STH CONTRACT: 2018-012

Body Exterior Features:

Number Of Doors: 4
Rear Driver Door: reverse opening rear passenger doors
Rear Cargo Door Type: tailgate
Driver And Passenger Mirror: manual folding side-view door mirrors
Door Handles: black
Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip
Rear Step Bumper: rear step bumper
Front Tow Hooks: 2 front tow hooks
Front License Plate Bracket: front license plate bracket
Front Mud Flaps: front and rear mud flaps
Bed Liner: bed liner
Box Style: regular
Body Material: galvanized steel/aluminum body material
: class IV trailering with harness, hitch
Grille: chrome grille

Convenience Features:

Air Conditioning: manual air conditioning
Cruise Control: cruise control with steering wheel controls
Power Windows: power windows with driver 1-touch down
Remote Keyless Entry: keyfob (front doors) remote keyless entry
Illuminated Entry: illuminated entry
Auto Locking: auto-locking doors
Steering Wheel: steering wheel with manual tilting
Day-Night Rearview Mirror: day-night rearview mirror
Front Cupholder: front and rear cupholders
Floor Console: full floor console with covered box
Glove Box: glove box
Driver Door Bin: driver and passenger door bins
Rear Door Bins: rear door bins
Dashboard Storage: dashboard storage
IP Storage: bin instrument-panel storage
Rear Underseat Storage Tray: rear underseat storage tray
Driver Footrest: driver's footrest
Retained Accessory Power: retained accessory power
Power Accessory Outlet: 2 12V DC power outlets

Entertainment Features:

radio: AM/FM stereo with seek-scan
Radio Data System: radio data system
Voice Activated Radio: voice activated radio
Speakers: 6 speakers
1st Row LCD: 1 1st row LCD monitor
Wireless Connectivity: wireless phone connectivity
Antenna: integrated roof antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type: delay-off aero-composite halogen headlamps
Cab Clearance Lights: cargo bed light
Front Wipers: variable intermittent wipers
Front Windshield Visor Strip: front windshield visor strip
Tinted Windows: light-tinted windows
Dome Light: dome light with fade
Variable IP Lighting: variable instrument panel lighting
Display Type: analog display
Tachometer: tachometer
Low Tire Pressure Warning: tire specific low-tire-pressure warning
Trip Computer: trip computer
Trip Odometer: trip odometer
Water Temp Gauge: water temp. gauge
Clock: in-radio display clock
Systems Monitor: systems monitor

Rear Vision Camera: rear vision camera
Oil Pressure Warning: oil-pressure warning
Water Temp Warning: water-temp. warning
Battery Warning: battery warning
Low Coolant Warning: low-coolant warning
Lights On Warning: lights-on warning
Key in Ignition Warning: key-in-ignition warning
Low Fuel Warning: low-fuel warning
Low Washer Fluid Warning: low-washer-fluid warning
Door Ajar Warning: door-ajar warning
Brake Fluid Warning: brake-fluid warning
Turn Signal On Warning: turn-signal-on warning
Transmission Fluid Temperature Warning: transmission-fluid-temperature warning

Safety And Security:

ABS four-wheel ABS brakes
Number of ABS Channels: 4 ABS channels
Brake Type: four-wheel disc brakes
Vented Disc Brakes: front ventilated disc brakes
Daytime Running Lights: daytime running lights
Spare Tire Type: full-size spare tire
Spare Tire Mount: underbody mounted spare tire w/crankdown
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
Overhead Airbag: curtain 1st and 2nd row overhead airbag
Occupancy Sensor: front passenger airbag occupancy sensor
Height Adjustable Seatbelts: height adjustable front seatbelts
Seatbelt Pretensioners: front seatbelt pre-tensioners
Side Impact Bars: side-impact bars
Tailgate/Rear Door Lock Type: manual tailgate/rear door lock
Ignition Disable: PASS-Key III+ immobilizer
Security System: security system
Panic Alarm: panic alarm
Electronic Stability: StabiliTrak w/Proactive Roll Avoidance electronic stability stability control with anti-roll
Traction Control: ABS and driveline traction control
Front and Rear Headrests: manual adjustable front head restraints
Rear Headrest Control: 2 rear head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 4
Front Bucket Seats: front bucket seats
Number of Driver Seat Adjustments: 6-way driver and passenger seat adjustments
Reclining Driver Seat: manual reclining driver and passenger seats
Driver Height Adjustment: power height-adjustable driver and passenger seats
Driver Fore/Aft: power driver and passenger fore/aft adjustment
Front Centre Armrest Storage: front centre armrest
Rear Seat Type: rear jump seat
Rear Folding Position: rear seat fold-up cushion
Leather Upholstery: cloth front seat upholstery
Rear Seat Material: vinyl rear seat upholstery
Headliner Material: full cloth headliner
Floor Covering: full carpet floor covering
Cabbage Insulator: cabbage insulator
Shift Knob Trim: urethane shift knob
Floor Mats: rubber front and rear floor mats

Standard Engine:

Engine 308-hp, 3.6-liter V-6 (regular gas)

Standard Transmission:

Transmission 8-speed automatic w/ OD and auto-manual

Apex Industry Service, Inc.
5011 Blum Rd #6
Martinez, Ca. 94553
Phone (925) 370-9660 Fax (925) 370-0263
Email dick@apexmce.com

Proposal

To: Kristy
Enterprise Fleet Management

1/24/2018

From: Dick Fasi

Re: Mobile Radio Quour

Hi Kathy,

We are pleased to quote your communications needs. Equipment and service is proposed as follows:

| Item | Quan | Description | Unit | Total |
|------------------------|------|---------------------------------------|------------|----------|
| 1 | 1 | XPR5550e VHF 45 Watt Mobile w/ Antenn | \$716.00 | \$716.00 |
| Total Equipment | | | \$716.00 | |
| Tax | | | \$55.49 | |
| Labor | | | \$875.00 | |
| Shipping In | | | \$45.00 | |
| Total | | | \$1,691.49 | |

Please do not hesitate to contact us with any questions.

Sincerely,

Richard R. Fasi

Sales Director

R. Fasi
2-6-2018



950 Whipple Road Union City CA 94587

Phone (510) 441-7477 Fax (510) 324-6800

Quote: 1535589

Quote Date: 1/23/2018

QUOTE TO: ENTERPRISE FLEET/SAN RAMON
2633 CAMINO RAMON STE 400

SAN RAMON, CA 94583
Ph: (650) 685-6009 FAX: (888) 824-0499

SHIP TO: ENTERPRISE FLEET/SAN RAMON
KRISTY WILHITE
2633 CAMINO RAMON STE 400
SAN RAMON, CA 94583

| ACCT #: | P.O.#/CUST. ORDER #: | ORDER DATE: | TERMS: | DATE SHIPPED: | VIA: |
|---------|----------------------|-------------|------------------|---------------|------|
| 1521737 | | | Pay Upon Receipt | | |

| Quantity: | Part Number: | Description: | Price: | Total: |
|-----------|--------------|--|------------|------------|
| 1 | WG-127-0-02 | Saddle Box - Aluminum | \$766.05 | \$766.05 |
| 1 | JE4LHTA-44" | JUSTICE SERIES SUPER LED LIGHTBAR | \$1,870.00 | \$1,870.00 |
| 1 | AVC-12234 | SWITCH,ROCKER,RED LIGHTED 10A (14-320) | \$7.55 | \$7.55 |

COMMENTS:

VIN:

PRICING ONLY GOOD FOR 30 DAYS FROM DATE OF QUOTE

THIS IS NOT AN INVOICE - DO NOT PAY FROM THIS QUOTE

| | |
|--------------|------------|
| SUBTOTAL: | \$2,643.60 |
| TAX: 9.7500% | \$0.00 |
| LABOR: | \$400.00 |
| FREIGHT: | \$0.00 |
| TOTAL: | \$3,043.60 |

Customer Approval:

I the undersigned do hereby acknowledge that I am duly authorized to represent the customer/company/organization listed above to engage Commercial Van Interiors to perform the work as represented above. The undersigned further acknowledges that the provided purchase order is valid within their company/organization. If no purchase order was provided, the undersigned consents to the use of the last eight digits of the VIN in place of a purchase order and authorizes the work to be performed.

Representative Signature: Mark Mastwiga Date: 2-6-2018 100-992353
 Representative Name: MARK MASTWIGA PO: _____ (Tax ID #)
 Title: CITY MANAGER (Full) VIN: _____

CITY OF ST. HELENA

RESOLUTION No. 2018-5

Resolution of the Council of the City of St. Helena authorizing the City Manager to execute a Master Equity Lease Agreement and Maintenance Agreement with Enterprise Fleet Management, Inc., for the replacement of two (2) City vehicles in FY 2017/18 and a Maintenance Management and Fleet Rental Agreement for the remainder of the City of St. Helena fleet vehicles at \$6.00 per vehicle/per month

RECITALS

- A. The City of St. Helena owns and maintains 30 vehicles used by City departments to provide essential services; and
- B. Twenty-five (25) of the fleet vehicle are over 10 years old and 11 of the vehicles are over 20 years old; and
- C. During the FY 2017/18 budget process the City Council authorized the purchase of a vehicle for the Public Works Water Treatment Plant and authorized the lease of a vehicle for the Planning & Building department; and
- D. Staff reached out to Enterprise Fleet services for their expertise in fleet management; and
- E. Staff is recommending the City of St. Helena lease two (2) vehicles through Enterprise Lease services; and
- F. Staff is recommending utilization of the Maintenance Management program through Enterprise for \$6.00 per vehicle per month.

RESOLUTION

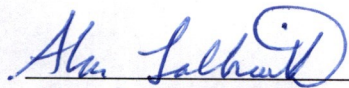
The City Council of the City of St. Helena hereby resolves as follows:

1. The City Council authorizes the City Manager to execute a Master Equity Lease Agreement and Maintenance Agreement with Enterprise Fleet Management, Inc., for the replacement of two (2) City vehicles in FY 2017/18 and a Maintenance Management and Fleet Rental Agreement for the remainder of the St. Helena fleet vehicles at \$6.00 per vehicle/per month.

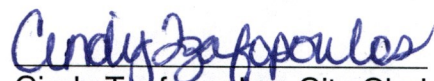
Approved at a Regular Meeting of the St. Helena City Council on January 9, 2018, by the following vote:

Mayor Galbraith: Yes
Vice Mayor White: Yes
Councilmember Koberstein: Yes
Councilmember Dohring: Yes
Councilmember Ellsworth: Yes

APPROVED:


Alan Galbraith, Mayor

ATTEST:


Cindy Tzafopoulos, City Clerk

