

Hi Chief Mellinger,

Thank you for forwarding the photos – the Model Y looks great.

We have an internal JIRA system to raise tickets. Can you please forward the technical request and we will forward to our engineering team?

Additionally, please forward any further feedback you have regarding Model Y in a patrol use case, as we are actively compiling this information surrounding Tesla in the public safety use case.

Happy New Year! Let us know how we can best support.

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
160 Van Brunt Street, Brooklyn, NY 11231

[REDACTED]

TESLA

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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>

**Sent:** Monday, December 6, 2021 8:52 AM

**To:** Sloan Cinelli [REDACTED]

**Subject:** Tesla

Sloan,

Please see attached pictures of the first Tesla that is in service for the Logan Police Department. It's the first fully upfitted cruiser in the State of Ohio and possibly in the nation. Thought you might be interested in these photo if you haven't already seen them. Additionally, is there an email address I can send information in for a support ticket. My Officers sometimes cruise back alleys completely blacked out and currently there is no option to turn off the running lights at night while driving. Additionally, he would like a way to turn the headlights on constantly. We are finding that while on a traffic stop at night, the headlights automatically turn off when he is out of the vehicle for up to one minute.

Thanks, I appreciate it and the Tesla is working out wonderfully. It has been very popular since receiving it and I know that there are several more departments in Ohio going down this path next year.

Thanks

Chief Jerry Mellinger  
Logan Police Department

50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866  
Fax: 740-385-2800

Hi Jerry,

Did you get a tracking number for the check by chance?

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
160 Van Brunt Street, Brooklyn, NY 11231

[Redacted signature]

T E S L A

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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Sent:** Wednesday, August 25, 2021 8:39 AM  
**To:** Sloan Cinelli [Redacted]  
**Subject:** Re: Tesla Update

Sloan,  
Yes, generally that is how the City remits payment.

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866  
Fax: 740-385-2800

**From:** Sloan Cinelli [Redacted]  
**Date:** Wednesday, August 25, 2021 at 11:23 AM  
**To:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Subject:** RE: Tesla Update

Great – do you know if payment will be sent via check?

**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>

**Sent:** Wednesday, August 25, 2021 7:15 AM

**To:** Sloan Cinelli [REDACTED]

**Subject:** Re: Tesla Update

Sloan,

Yes, I apologize I forgot to reach out. I submitted it for payment last week.

Sent from my iPhone

On Aug 25, 2021, at 9:28 AM, Sloan Cinelli [REDACTED] wrote:

Hi Chief!

Sorry to bother. Any news on the attached charging hardware invoice?

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise

160 Van Brunt Street, Brooklyn, NY 11231

[REDACTED] signed [REDACTED]

<image001.png>

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Just checking in on payment for the attached charging hardware (wall connectors and NEMA 14-50).

Best,

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45500 Fremont Blvd, Fremont, CA 94538

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<RONC9691012106.pdf>

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Additionally, I would like to start setting up our account and App with our designated Officers that will be driving the Tesla's. Can I do this now or do I have to wait for delivery of the vehicles and are our vehicles in our account now or once they get delivered to us. If I can set up our account, what apps and websites do I need to visit to do so?

Thanks and sorry for all the questions.

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866

Fax: 740-385-2800

Hi Chief Mellinger,

We hope you are enjoying the Model Ys! Let me know if we can support in any way.

Do you have any ETA on payment for the attached charging hardware?

Best,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

 signed 

**T E S L A**

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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>

**Sent:** Wednesday, May 26, 2021 10:23 AM

**To:** Sloan Cinelli [REDACTED]  
**Subject:** Re: Tesla Update

Sloan,

Thanks for the update. I have logged onto my Tesla account and added two drivers to each Model Y. However, for some reason it will not allow me to add myself to each car. If you could add me that would be great. Other than add drivers, is there anything I need to do through the app or the account website?

Thanks

VIN numbers:

5YJYGDEEXMF114198

5YJYGDEEXMF114976

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866

Fax: 740-385-2800

**From:** Sloan Cinelli [REDACTED]  
**Date:** Thursday, May 20, 2021 at 8:00 PM  
**To:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Subject:** RE: Tesla Update

Hi Chief Mellinger,

Very exciting! Looking forward to seeing them in action.

Regarding WiFi, either will work – guidance from Charging:

- Tesla Connectors should be enabled with a stable internet connection for software updates, firmware upgrades, plus billing + management services.
- Strong house Wi-Fi, or an external 4G Cellular gateway are required, please ensure this is factored into the scope of work with your electrician.
- If you don't bring internet the Tesla Connectors will still charge cars, you will just provide the electricity for free.

Regarding the application – you can send me the VINs and specific emails of each driver, and I can set up the accesses accordingly!

- Name
- Email
- VIN for access

Let me know how we can best support! Would love to see a picture of the vehicle outfits once you have one.

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[Redacted]

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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Sent:** Wednesday, May 19, 2021 11:01 AM  
**To:** Sloan Cinelli [Redacted]  
**Subject:** Tesla Update

Sloan,

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Chief Jerry Mellinger  
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50 South Mulberry Street  
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Work: 740-385-6866  
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Hi Chief Mellinger,

Thank you for reaching out and glad to support. Tesla is very interested in moving into the public safety space and appreciates your feedback.

We have received the camera and computer requests before and are exploring different options. Due to data security, Tesla does not currently allow UI or software integration, so this is on the far term roadmap.

Some departments utilize a web based command center for mission controls, which can be accessed through the web browser on the touch screen, but does not have a mobile keyboard.

Happy to collaborate in any ways that would support the department or growth of the vehicle program. Let me know how we can help.

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED] signed [REDACTED]

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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>

**Sent:** Tuesday, June 22, 2021 9:24 AM

**To:** Sloan Cinelli [REDACTED] Baldwin, Jeremy P  
[REDACTED]

**Subject:** Tesla Police Vehicles

Sloan,

I wanted to reach out to thank you for your assistance in establishing the Tesla program at the Logan Police Department. I would like to take a moment to speak to you about the overall Police program moving forward. I'm not sure what interest Tesla has in providing vehicles to Police Departments nationwide, but I would like to make a few recommendations in the event that there is interest from Tesla.

1. Native touch screen monitor: The ability to have dual desk top options on the monitor would make a huge difference in Tesla Police fleet vehicles. Currently, Departments add laptop style computers to their cruisers to support a varying amount of Police specific programs. The ability to switch from the Tesla desktop to a Police desktop would be a vast improvement. Additionally, this would save Departments approximately \$3000 - \$5000 in additional computer costs per vehicle.
2. Tesla camera system: Many Departments currently employ a third party camera system to record traffic stops and citizen interactions. The camera system included with each Tesla could satisfy this requirement if coordination between Tesla and third party companies such as Axon could be accomplished. This coordination would save Departments several thousand dollars in additional funding.

3. Fleet vehicle promotion: I am currently a staff member of the Ohio Tactical Officers Association (OTOA) as well as a member of the Ohio Chiefs of Police Association (OACP). Both Associations have an annual conference with the OTOA conference being the largest in the nation. I believe showcasing the Logan PD Model Y cruiser or a TESLA promotional cruiser at the OTOA conference followed by the OACP conference, would provide access to a large number of officers and command staff throughout the State of Ohio and nationwide. Since the start of our program, I have received between 10 – 15 phone calls from municipalities interested in pursuing a Tesla program.

I have CC'd Jeremy Baldwin from Enterprise Fleet Management and Michael Benson from Command Consulting LLC, into this email as they have both been instrumental in establishing our program. Additionally, I think that a collaborative promotion of these vehicles at the above mentioned conferences from Tesla, Enterprise and Command Consulting would provide a way for everyone to push this program forward.

Again, I appreciate the assistance and if I can answer any questions, please feel free to reach out.  
Thanks

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866  
Fax: 740-385-2800

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[REDACTED] signed [REDACTED]

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**Subject:** Tesla Update

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Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866

Fax: 740-385-2800

Hi Chief Mellinger,

Both HP Wall Connectors have arrived on site in Columbus! Should we ship or would an officer like to pick up?

[@Jeremy](#) can send over the tax exempt invoice.



Thank you,

Sloan Cinelli  
Business Operations Associate

---

**From:** Sloan Cinelli  
**Sent:** Wednesday, March 31, 2021 1:30:21 PM  
**To:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>; Jeremy Godwin [REDACTED]; Jeremy P Baldwin [REDACTED]  
**Subject:** RE: Charging Stations for Logan

[@Jeremy](#) – please add one more HPWC to the order for the City of Logan!

**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Sent:** Wednesday, March 31, 2021 10:06 AM  
**To:** Sloan Cinelli [REDACTED] Jeremy P Baldwin [REDACTED]  
**Subject:** Re: Charging Stations for Logan

Sloan,  
There should have been 2 of them.

Sent from my iPhone

On Mar 31, 2021, at 12:57 PM, Sloan Cinelli [REDACTED] wrote:

Hi Chief Mellinger,

The HPWC has been ordered! It will be processed as an exempt purchase out of our Columbus Service Center.

4099 Easton Loop West  
Columbus, OH 43219

Jeremy, copied here, will give us an ETA on delivery status.

Thank you,

Sloan Cinelli  
Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538  
[REDACTED]

<[image004.png](#)>

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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Sent:** Monday, March 29, 2021 11:29 AM  
**To:** Sloan Cinelli [REDACTED]  
**Subject:** Re: Charging Stations for Logan

Sloan,  
Any update on the gen 3 wall connector ordering status.

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866  
Fax: 740-385-2800

**From:** Sloan Cinelli [REDACTED]  
**Date:** Wednesday, March 24, 2021 at 8:23 PM  
**To:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Subject:** RE: Charging Stations for Logan

Tesla does not sell Supercharger hardware at this time, but there are options available from third parties like Chargepoint and ABB. These would run for upwards of \$40,000, not including any necessary power upgrades.

I will touch base with our closest Service Center and let you know timing on the HPWC!

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538  
[REDACTED]

<image005.png>

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**Sent:** Wednesday, March 24, 2021 1:06 PM

**To:** Sloan Cinelli [REDACTED]

**Subject:** Re: Charging Stations for Logan

Sloan,

These would be the gen 3 wall chargers with 18' cables. Curiosity, what are the costs of faster charging options?

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866

Fax: 740-385-2800

**From:** Sloan Cinelli [REDACTED]

**Date:** Wednesday, March 24, 2021 at 4:01 PM

**To:** "Baldwin, Jeremy P" [REDACTED] Jerry Mellinger  
<[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>

**Subject:** RE: Charging Stations for Logan

For Level 2 High Powered Wall Connectors, let me know which length of cord you'd like, and we can order via PO through the Service Center!

Our e-commerce website does not yet support tax exemptions.

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538  
[REDACTED]

<[image006.png](#)>

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**From:** Baldwin, Jeremy P [REDACTED]  
**Sent:** Wednesday, March 24, 2021 11:51 AM  
**To:** [chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)  
**Cc:** Sloan Cinelli [REDACTED]  
**Subject:** FW: Charging Stations for Logan

I assume you would want the slower charging station, it's much cheaper than the super

**Jeremy P Baldwin**  
Senior Account Executive  
Enterprise Fleet Management, Inc  
[REDACTED] unassigned.  
[REDACTED]

**From:** Sloan Cinelli [REDACTED]  
**Sent:** Wednesday, March 24, 2021 2:49 PM  
**To:** Baldwin, Jeremy P [REDACTED]  
**Subject:** RE: Charging Stations for Logan

Hi Jeremy!

Does he want Level 2 or Level 3 charging?

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538  
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<image006.png>

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**From:** Baldwin, Jeremy P [REDACTED]  
**Sent:** Wednesday, March 24, 2021 11:41 AM  
**To:** Sloan Cinelli [REDACTED]  
**Subject:** Charging Stations for Logan

Sloan,  
Where would Jerry go to get Charging stations for Logan?

Thanks!  
Jeremy

<image007.jpg>

**Jeremy P Baldwin**

Senior Account Executive  
Cincinnati

[REDACTED] r unassigned.  
[REDACTED]  
[REDACTED]  
[REDACTED]

Enterprise Fleet Management, Inc  
<https://www.efleets.com>

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**Subject:** Re: Charging Stations for Logan

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Sent from my iPhone

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Hi Chief Mellinger,

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4099 Easton Loop West  
Columbus, OH 43219

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Thank you,

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45500 Fremont Blvd, Fremont, CA 94538

[REDACTED]

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[REDACTED]

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Sloan,

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Logan Police Department  
50 South Mulberry Street  
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**Subject:** RE: Charging Stations for Logan

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Our e-commerce website does not yet support tax exemptions.

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Sloan Cinelli

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<image006.png>

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**From:** Baldwin, Jeremy P [REDACTED]  
**Sent:** Wednesday, March 24, 2021 11:41 AM  
**To:** Sloan Cinelli [REDACTED]  
**Subject:** Charging Stations for Logan

Sloan,  
Where would Jerry go to get Charging stations for Logan?

Thanks!  
Jeremy



**Jeremy P Baldwin**

Senior Account Executive  
Cincinnati

[REDACTED] r unassigned.  
[REDACTED]  
[REDACTED]  
[REDACTED]

Enterprise Fleet Management, Inc  
<https://www.efleets.com>

---

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Tesla does not sell Supercharger hardware at this time, but there are options available from third parties like Chargepoint and ABB. These would run for upwards of \$40,000, not including any necessary power upgrades.

I will touch base with our closest Service Center and let you know timing on the HPWC!

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED]

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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Sent:** Wednesday, March 24, 2021 1:06 PM  
**To:** Sloan Cinelli [REDACTED]  
**Subject:** Re: Charging Stations for Logan

Sloan,

These would be the gen 3 wall chargers with 18' cables. Curiosity, what are the costs of faster charging options?

Chief Jerry Mellinger  
Logan Police Department

50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866  
Fax: 740-385-2800

**From:** Sloan Cinelli [REDACTED]  
**Date:** Wednesday, March 24, 2021 at 4:01 PM  
**To:** "Baldwin, Jeremy P" [REDACTED] Jerry Mellinger  
<[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Subject:** RE: Charging Stations for Logan

For Level 2 High Powered Wall Connectors, let me know which length of cord you'd like, and we can order via PO through the Service Center!

Our e-commerce website does not yet support tax exemptions.

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
[45500 Fremont Blvd, Fremont, CA 94538](https://www.tesla.com/locations/45500-Fremont-Blvd-Fremont-CA-94538)  
[REDACTED]

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**From:** Baldwin, Jeremy P [REDACTED]  
**Sent:** Wednesday, March 24, 2021 11:51 AM  
**To:** [chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)  
**Cc:** Sloan Cinelli [REDACTED]  
**Subject:** FW: Charging Stations for Logan

I assume you would want the slower charging station, it's much cheaper than the super

**Jeremy P Baldwin**  
Senior Account Executive  
Enterprise Fleet Management, Inc  
[REDACTED] unassigned.  
[REDACTED]

**From:** Sloan Cinelli [REDACTED]  
**Sent:** Wednesday, March 24, 2021 2:49 PM

**To:** Baldwin, Jeremy P [REDACTED]  
**Subject:** RE: Charging Stations for Logan

Hi Jeremy!

Does he want Level 2 or Level 3 charging?

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED]

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**Subject:** Charging Stations for Logan

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**Jeremy P Baldwin**  
Senior Account Executive  
Cincinnati

[REDACTED] r unassigned.

[REDACTED]  
[REDACTED]  
[REDACTED]

Enterprise Fleet Management, Inc  
<https://www.efleets.com>

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Our e-commerce website does not yet support tax exemptions.

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Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED]

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**From:** Baldwin, Jeremy P [REDACTED]  
**Sent:** Wednesday, March 24, 2021 11:51 AM  
**To:** [chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)  
**Cc:** Sloan Cinelli [REDACTED]  
**Subject:** FW: Charging Stations for Logan

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**Jeremy P Baldwin**  
Senior Account Executive  
Enterprise Fleet Management, Inc  
[REDACTED] unassigned.  
[REDACTED]

**From:** Sloan Cinelli [REDACTED]  
**Sent:** Wednesday, March 24, 2021 2:49 PM  
**To:** Baldwin, Jeremy P [REDACTED]  
**Subject:** RE: Charging Stations for Logan

Hi Jeremy!

Does he want Level 2 or Level 3 charging?

Thank you,



Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED]

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**From:** Baldwin, Jeremy P [REDACTED]  
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**Jeremy P Baldwin**  
Senior Account Executive  
Cincinnati

[REDACTED] r unassigned.  
[REDACTED]  
[REDACTED]  
[REDACTED]

Enterprise Fleet Management, Inc  
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Hi all,

Would love to see this release if available – let me know how we can support!

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED]

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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>

**Sent:** Monday, February 22, 2021 7:07 AM

**To:** Sloan Cinelli [REDACTED]

**Cc:** Jeremy P Baldwin [REDACTED]

**Subject:** Press release

Sloan,

About a month ago, I reached out to Jeremy Baldwin from Enterprise and Tesla for a press release ref our Model Y cruisers. I have not received any information from either source and there have been 2 articles written in the local newspapers without interviewing us which are releasing incorrect information. I have received an additional 2 phone calls from large news papers requesting information. Do you know the status of the press release, so I can get something positive out there to these media sources.

Thanks

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866

Fax: 740-385-2800

Hi all,

Apologies for the delay – I was not aware of the press release. Let me know how we can best support.

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538



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**From:** Baldwin, Jeremy P [REDACTED]  
**Sent:** Monday, February 22, 2021 7:08 AM  
**To:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>; Sloan Cinelli [REDACTED]  
**Subject:** RE: Press release

Jerry,  
We should this finalized this week. Sorry about the delay.

Regards,  
Jeremy

**Jeremy P Baldwin**  
Senior Account Executive  
Enterprise Fleet Management  
[REDACTED] unassigned.  
[REDACTED]

**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Sent:** Monday, February 22, 2021 10:07 AM  
**To:** Sloan Cinelli [REDACTED]  
**Cc:** Baldwin, Jeremy P [REDACTED]  
**Subject:** Press release

Sloan,  
About a month ago, I reached out to Jeremy Baldwin from Enterprise and Tesla for a press release ref our Model Y cruisers. I have not received any information from either source and there have been 2 articles written in the local newspapers without interviewing us which are releasing incorrect information. I have received an additional 2 phone calls from large news papers requesting information. Do you know the status of the press release, so I can get something positive out there to these media sources.

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Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866  
Fax: 740-385-2800

---

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+ Shane, Scott: on-site

Hi Chief Mellinger,

We are so excited to get Logan behind the wheel of your new Model Ys.

They are on-site and inspected. When are you best available for pick up or drop off?

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

████████████████████

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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Sent:** Friday, September 4, 2020 8:20 AM  
**To:** Sloan Cinelli ██████████  
**Subject:** Re: Tesla < > Logan, OH Police Department

Sloan,

I apologize, I forgot to add some information in the last email with the fleet cost analysis spreadsheet. From Jan 2015 through July 2020, the Logan Police Department has spent \$168,000 on fuel and \$129,000 on maintenance.  
Thanks.

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866  
Fax: 740-385-2800

**From:** Sloan Cinelli [REDACTED]  
**Date:** Thursday, September 3, 2020 at 11:51 AM  
**To:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Cc:** Tiara Thurston [REDACTED] NAEnterpriseSales [REDACTED]  
Ally Leighton [REDACTED]  
**Subject:** RE: Tesla < > Logan, OH Police Department

Hi Chief Mellinger,

So glad that you and Tiara were able to meet this morning – we look forward to working closely with Logan, OH over the next few months.

In order to provide a holistic cost analysis, please forward the following information to our team:

- History on current vehicles
  - Model Year, Vehicle Type, Trim, Odometer
  - Realized MPG
- Any historical financial data
  - Maintenance cost
  - Fuel cost
  - Realized resale / residual values
- Average maintenance cycle
- Average trip length
  - Average duration of use (time)
- Insurance costs, if applicable

We are excited to work with Logan and Enterprise Fleet in tandem - please let us know how we can best support!

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
[45500 Fremont Blvd, Fremont, CA 94538](https://www.google.com/maps/place/45500+Fremont+Blvd,+Fremont,+CA+94538)

[REDACTED] signed [REDACTED]

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-----Original Appointment-----

**From:** Sloan Cinelli  
**Sent:** Monday, August 31, 2020 12:12 PM

**To:** Sloan Cinelli; Tiara Thurston; Jerry Mellinger; NAEEnterpriseSales; Ally Leighton  
**Subject:** Tesla < > Logan, OH Police Department  
**When:** Thursday, September 3, 2020 9:30 AM-10:30 AM (UTC-05:00) Eastern Time (US & Canada).  
**Where:** 4099 Easton Loop W, Columbus, OH 43219

Hi Chief Mellinger,

We look forward to hosting you at **Tesla – Columbus**.

4099 Easton Loop W,  
Columbus, OH 43219

Tiara Thurston, Sales Director – Central US, will be advising your Model Y inquiry. We are happy to discuss government purchasing, fleet electrification, and Tesla ownership.

Please bring your valid driver's license and any proof of insurance if you'd like to get behind the wheel.

Let us know any information that we can provide prior to the meeting.

**Jerry Mellinger** - Logan Police Department  
740-385-6866

**Tiara Thurston** – Tesla, Inc.  
[REDACTED]

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED] signed [REDACTED]

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If Logan is interested in a public Supercharging station, happy to introduce them to our Supercharging team!

Tesla does not currently offer private fast charging solutions at this time, but can support public charging infrastructure development.

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[Redacted]

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**From:** Baldwin, Jeremy P [Redacted]  
**Sent:** Wednesday, December 30, 2020 10:58 AM  
**To:** Sloan Cinelli [Redacted]  
**Cc:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Subject:** Re: Charging station cost for Logan

I was just asking in case they wanted to get a station that other people in the city could use just for future reference

Jeremy Baldwin  
Enterprise Fleet Management  
[Redacted]

---

**From:** Sloan Cinelli [Redacted]  
**Sent:** Wednesday, December 30, 2020 1:42:22 PM  
**To:** Baldwin, Jeremy P [Redacted]  
**Cc:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Subject:** RE: Charging station cost for Logan

Hi Jeremy,

What is the daily average for Logan's current patrol vehicles?

None of the departments that have taken delivery of the Model 3/S/Y have installed DCFC at their departments, because it is not usually necessary, and it is extremely expensive. Even if your officers are driving 250+ miles per day, the range on the Model Y or Model 3 will be sufficient.

Level 2 charging is far less expensive to install, since there is no power upgrade necessary. Even with Level 2 charging on a 60 amp circuit breaker, the Model Y can charge around 42 mph. What is the goal for vehicle usage (how many hours per day)?

For your reference, here is Tesla's **Charging Solutions Guide** for the one to one consumer – it relays different options for at-home charging and charging on the road.

Happy to send over any information needed!

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED]

TESLA

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**From:** Baldwin, Jeremy P [REDACTED]  
**Sent:** Wednesday, December 30, 2020 5:32 AM  
**To:** Sloan Cinelli [REDACTED]  
**Cc:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Subject:** Re: Charging station cost for Logan

Sloan,  
Could you quote a fast charging station as well so they can see the options?

Thanks,  
Jeremy

Jeremy Baldwin  
Enterprise Fleet Management  
[REDACTED]

---

**From:** Sloan Cinelli [REDACTED]  
**Sent:** Tuesday, December 29, 2020 7:21:50 PM  
**To:** Baldwin, Jeremy P [REDACTED]  
**Cc:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Subject:** RE: Charging station cost for Logan

Hi Jeremy,

[REDACTED]

TESLA Per Unit Quote.



## Summary:

Part Title	Part Number	Qty	Unit Price (USD)	Subtotal
Gen III Wall Connector	1457768-01-F	1	\$500	\$500

1 items total

Total Price: \$500

## Features

- Up to [44 miles](#) of range per hour of charge
- Compatible with Model S, Model 3, Model X and Model Y
- Up to 11.5 kW / 48 amp output
- Customizable power levels on a range of circuit breakers
- Compatible with any home electrical system
- Compatible for power sharing with other Gen 3 Wall Connectors only
- Wi-Fi connectivity (2.4 GHz 802.11 b/g/n)
- Approved for indoor and outdoor installation
- Lightweight 18' cable length
- Tempered white glass faceplate

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[Redacted Signature]

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**From:** Baldwin, Jeremy P [Redacted]

**Sent:** Tuesday, December 29, 2020 8:07 AM

**To:** Sloan Cinelli [Redacted]

**Cc:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>

**Subject:** Charging station cost for Logan

Sloan,

They are looking to get a quote for 2 charging stations. Can you help him out so he can get the great money approved by the 31st?

Thanks!

Jeremy Baldwin  
Enterprise Fleet Management  
[REDACTED]

---

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Happy to send over any information needed!

Thank you,

Sloan Cinelli

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[REDACTED]

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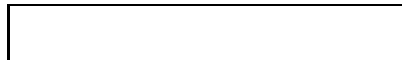
Thanks,  
Jeremy

Jeremy Baldwin  
Enterprise Fleet Management  
[REDACTED]

---

**From:** Sloan Cinelli [REDACTED]  
**Sent:** Tuesday, December 29, 2020 7:21:50 PM  
**To:** Baldwin, Jeremy P [REDACTED]  
**Cc:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Subject:** RE: Charging station cost for Logan

Hi Jeremy,



TESLA Per Unit Quote.

**Summary:**

Part Title	Part Number	Qty	Unit Price (USD)	Subtotal
Gen III Wall Connector	1457768-01-F	1	\$500	\$500

1 items total

Total Price: \$500

**Features**

- Up to [44 miles](#) of range per hour of charge
- Compatible with Model S, Model 3, Model X and Model Y
- Up to 11.5 kW / 48 amp output
- Customizable power levels on a range of circuit breakers
- Compatible with any home electrical system
- Compatible for power sharing with other Gen 3 Wall Connectors only

- Wi-Fi connectivity (2.4 GHz 802.11 b/g/n)
- Approved for indoor and outdoor installation
- Lightweight 18' cable length
- Tempered white glass faceplate

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED] signed [REDACTED]

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**Cc:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Subject:** Charging station cost for Logan

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Jeremy Baldwin  
Enterprise Fleet Management  
[REDACTED]

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Hi Jerry,

The Gen III Wall connector will provide about 42 mph charge for the Model Y, or 44mph charge for the Model 3.

**Summary:**

Part Title	Part Number	Qty	Unit Price (USD)	Subtotal
Gen III Wall Connector	1457768-01-F	2	\$500	\$1,000

2 items total

Total Price: \$1,000

**Features**

- Compatible with Model S, Model 3, Model X and Model Y
- Up to 11.5 kW / 48 amp output
- Customizable power levels on a range of circuit breakers
- Compatible with any home electrical system
- Compatible for power sharing with other Gen 3 Wall Connectors only
- Wi-Fi connectivity (2.4 GHz 802.11 b/g/n)
- Approved for indoor and outdoor installation
- Lightweight 18' cable length
- Tempered white glass faceplate

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[Redacted signature]



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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Sent:** Wednesday, December 30, 2020 5:48 AM  
**To:** Sloan Cinelli [Redacted]  
**Subject:** Re: Charging station cost for Logan

Sloan,

Can you send me a quote for 2 of the charging stations that you said take about 4 hours for a complete charge.

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866  
Fax: 740-385-2800

**From:** Sloan Cinelli [REDACTED]  
**Date:** Tuesday, December 29, 2020 at 7:22 PM  
**To:** "Baldwin, Jeremy P" [REDACTED]  
**Cc:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Subject:** RE: Charging station cost for Logan

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TESLA Per Unit Quote.

**Summary:**

Part Title	Part Number	Qty	Unit Price (USD)	Subtotal
Gen III Wall Connector	1457768-01-F	1	\$500	\$500

1 items total

Total Price: \$500

**Features**

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- Compatible with Model S, Model 3, Model X and Model Y
- Up to 11.5 kW / 48 amp output
- Customizable power levels on a range of circuit breakers
- Compatible with any home electrical system
- Compatible for power sharing with other Gen 3 Wall Connectors only
- Wi-Fi connectivity (2.4 GHz 802.11 b/g/n)
- Approved for indoor and outdoor installation
- Lightweight 18' cable length
- Tempered white glass faceplate

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED]

T E S L A

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**From:** Baldwin, Jeremy P [REDACTED]  
**Sent:** Tuesday, December 29, 2020 8:07 AM  
**To:** Sloan Cinelli [REDACTED]  
**Cc:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Subject:** Charging station cost for Logan

Sloan,

They are looking to get a quote for 2 charging stations. Can you help him out so he can get the great money approved by the 31st?

Thanks!

Jeremy Baldwin  
Enterprise Fleet Management  
[REDACTED]

---

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Hi Jeremy,

Do you mean Level 2 charging?

I'll create a Wall Connector quote now.

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[Redacted]

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Sloan,

They are looking to get a quote for 2 charging stations. Can you help him out so he can get the great money approved by the 31st?

Thanks!

Jeremy Baldwin  
Enterprise Fleet Management  
[Redacted]

Hi Chief Mellinger,

So glad that you and Tiara were able to meet this morning – we look forward to working closely with Logan, OH over the next few months.

In order to provide a holistic cost analysis, please forward the following information to our team:

- History on current vehicles
  - Model Year, Vehicle Type, Trim, Odometer
  - Realized MPG
- Any historical financial data
  - Maintenance cost
  - Fuel cost
  - Realized resale / residual values
- Average maintenance cycle
- Average trip length
  - Average duration of use (time)
- Insurance costs, if applicable

We are excited to work with Logan and Enterprise Fleet in tandem - please let us know how we can best support!



Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[Redacted]

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-----Original Appointment-----

**From:** Sloan Cinelli

**Sent:** Monday, August 31, 2020 12:12 PM

**To:** Sloan Cinelli; Tiara Thurston; Jerry Mellinger; NAEEnterpriseSales; Ally Leighton

**Subject:** Tesla < > Logan, OH Police Department

**When:** Thursday, September 3, 2020 9:30 AM-10:30 AM (UTC-05:00) Eastern Time (US & Canada).

**Where:** 4099 Easton Loop W, Columbus, OH 43219

Hi Chief Mellinger,

We look forward to hosting you at **Tesla – Columbus**.

4099 Easton Loop W,  
Columbus, OH 43219

Tiara Thurston, Sales Director – Central US, will be advising your Model Y inquiry. We are happy to discuss government purchasing, fleet electrification, and Tesla ownership.

Please bring your valid driver's license and any proof of insurance if you'd like to get behind the wheel.

Let us know any information that we can provide prior to the meeting.

**Jerry Mellinger** - Logan Police Department  
740-385-6866

**Tiara Thurston** – Tesla, Inc.

[Redacted]

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[Redacted]



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Hi Jerry,

Tesla uses Microsoft Teams – would this work on your side?

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED]



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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>

**Sent:** Tuesday, September 1, 2020 11:24 AM

**To:** Sloan Cinelli [REDACTED]

**Subject:** Re: Tesla Fleet Program

Sloan,

Do you have a Zoom account? If so, can you set the meeting up with everyone. That way I can just log on from here for the Finance Committee.

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866

Fax: 740-385-2800

**From:** Sloan Cinelli [REDACTED]

**Date:** Tuesday, September 1, 2020 at 1:20 PM

**To:** "Baldwin, Jeremy P" [REDACTED] Jerry Mellinger  
<[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>, Tiara Thurston [REDACTED]

**Cc:** NAEnterpriseSales [REDACTED] Ally Leighton [REDACTED]  
**Subject:** RE: Tesla Fleet Program

Hi Jeremy,

Our team will not be on-site, but happy to present information over Teams or Zoom on 9/16.

We have not received Long Range AWD Model Y pricing, but can provide high level estimates.

Do you have an agenda for the upcoming Finance Committee meeting?

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED] signed [REDACTED]

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**From:** Baldwin, Jeremy P [REDACTED]  
**Sent:** Tuesday, September 1, 2020 10:01 AM  
**To:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>; Sloan Cinelli [REDACTED]; Tiara Thurston [REDACTED]  
**Cc:** NAEnterpriseSales [REDACTED] Ally Leighton [REDACTED]  
**Subject:** RE: Tesla Fleet Program

Checking in to see if we can get this so we're all ready for the 14<sup>th</sup> meeting, are you all still coming?

**Jeremy P Baldwin**  
Senior Account Executive  
Enterprise Fleet Management  
[REDACTED] unsigned [REDACTED]

**From:** Baldwin, Jeremy P  
**Sent:** Thursday, August 27, 2020 9:20 AM  
**To:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>; Sloan Cinelli [REDACTED] Tiara Thurston [REDACTED]  
**Cc:** NAEnterpriseSales [REDACTED] Ally Leighton [REDACTED]  
**Subject:** RE: Tesla Fleet Program

Sloan,

Would it be possible to get the pricing for the Model Y so I can have that ready for their Finance Committee meeting on the 14<sup>th</sup> at 1pm. If it's not final pricing, but something in the ballpark would be helpful.

Thanks!  
Jeremy

**Jeremy P Baldwin**  
Senior Account Executive  
Enterprise Fleet Management  
[REDACTED] unassigned.  
[REDACTED]

**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Sent:** Wednesday, August 26, 2020 10:51 AM  
**To:** Baldwin, Jeremy P [REDACTED]; Sloan Cinelli [REDACTED] Tiara  
Thurston <[tthurston@tesla.com](mailto:tthurston@tesla.com)>  
**Cc:** NAEnterpriseSales [REDACTED] Ally Leighton [REDACTED]  
**Subject:** Re: Tesla Fleet Program

All,

At this time, the meeting with finance committee to discuss the Enterprise fleet program with the addition of two Tesla Model Y vehicles, is scheduled for Sept 14<sup>th</sup> at 1:00 pm. This meeting will determine whether these programs get funded for FY21. I spoke to Tiara about meeting with me to gather information to determine a cost benefit type analysis for the Tesla program. Is this still an option as I would like for all parties to be able to present as much financial benefit to the City as possible during the presentation.

As we get closer, if the time changes I will let you know and if you have any questions please let me know.

Thanks

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866

Fax: 740-385-2800

**From:** "Baldwin, Jeremy P" [REDACTED]  
**Date:** Monday, August 24, 2020 at 9:00 AM  
**To:** Sloan Cinelli [REDACTED] Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>, Tiara  
Thurston [REDACTED]  
**Cc:** NAEnterpriseSales [REDACTED], Ally Leighton [REDACTED]  
**Subject:** RE: Tesla Fleet Program

Good morning! I also am open the afternoon of the 14<sup>th</sup>. Jerry, let us know what works best for you and your team.

Regards,  
Jeremy

**Jeremy P Baldwin**  
Senior Account Executive  
Enterprise Fleet Management

[REDACTED] unassigned.  
[REDACTED]

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**Cc:** NAEnterpriseSales [REDACTED] Ally Leighton [REDACTED]; Baldwin, Jeremy P [REDACTED]  
**Subject:** RE: Tesla Fleet Program

Hi Chief Mellinger,

Thank you for your interest in Tesla – our team would love to support Logan, OH and your department’s electrification.

I have attached our **Fleet Model Comparison**, with Tesla’s current vehicle offerings.

I have also attached Tesla’s **Mutual NDA** – please review and return when available. This will allow us to more freely share our program offerings and product updates. Our team can support with any post-delivery modification questions / inquiries as well.

Once the NDA is executed, we can share the following:

- 12V Battery Schematic – Part 1129182-00-B
- 12V Wiring
- Model 3 Headliner CAD – Part 1101060-01-H
- Airbag Deployment Zones
- Third Party Accessory Installation Guide
- Emergency Response Guide
- Fleet API Guide

Attached are some corresponding images of departments that have outfitted Tesla vehicles:

- Model 3, Australian Air Services
- Model 3, Code 3 outfit
- [Model S, Fremont Police](#)
- [Model 3, Westport CT](#)
- [Model 3, Bargersville IN](#)
  - Interior Computer screen

Our team has availability from 12pm ET through 5pm ET on September 14<sup>th</sup> – please let us know what time would be best for a conference.

Happy to forward any further information – please let me know!

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED] signed [REDACTED]

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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>

**Sent:** Tuesday, August 18, 2020 6:46 AM

**To:** Tiara Thurston [REDACTED]

**Cc:** Sloan Cinelli [REDACTED]; NAEnterpriseSales [REDACTED] Ally Leighton

[REDACTED]; Baldwin, Jeremy P [REDACTED]

**Subject:** Re: Tesla Fleet Program

Tiara,

I appreciate taking the time to speak to me the other day about the program. I have CC'd Jeremy Baldwin into this thread as he is the Enterprise fleet management, senior account executive that has been working with us towards the fleet management program. Jeremy and myself have previously met with finance committee about the fleet program and just yesterday I spoke to them again about the addition of Tesla's. They were receptive to the idea of the Enterprise fleet management program as well as the possibility of adding Tesla's into the fleet. However, they would like to meet again to discuss this proposal in further detail. I start working on my budget proposal for FY21 next month and have to present to finance committee the first week of Oct. I would propose a meeting with the finance committee to include members from the Tesla and Enterprise teams. The available dates for the meeting would be 25<sup>th</sup> of Aug or the 14<sup>th</sup> of Sept.

I am free to meet with you whenever you are available, so that you might be able to get any information you need from our fleet to be able to provide a presentation to finance committee about the potential cost benefits of the Tesla program etc. As stated in our initial conversation, I am leaning towards 2 Model Y vehicles for FY21.

If you have any additional questions, please let me know. Thanks

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866

Fax: 740-385-2800

**From:** Tiara Thurston [REDACTED]  
**Date:** Tuesday, August 18, 2020 at 7:41 AM  
**To:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Cc:** Sloan Cinelli [REDACTED] NAEnterpriseSales [REDACTED]  
Ally Leighton [REDACTED]  
**Subject:** Re: Tesla Fleet Program

Jerry,

Thank you for your time last week. Adding in the Enterprise Team to schedule time for us to continue the conversation and arrange a time to get you and the team behind the wheel.

Look forward to supporting your electrification efforts!

Kindly,  
Tiara

---

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**Sent:** Friday, August 14, 2020 9:54:01 AM  
**To:** Tiara Thurston [REDACTED]  
**Subject:** Tesla Fleet Program

Tiara,

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Thanks again.

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[REDACTED] signed [REDACTED]

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[REDACTED] unassigned.  
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Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED]

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**Subject:** Re: Tesla Fleet Program

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Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866

Fax: 740-385-2800

**From:** Tiara Thurston [REDACTED]  
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**To:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Cc:** Sloan Cinelli [REDACTED], NAEnterpriseSales [REDACTED]  
Ally Leighton [REDACTED]  
**Subject:** Re: Tesla Fleet Program

Jerry,

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Look forward to supporting your electrification efforts!

Kindly,  
Tiara

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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Sent:** Friday, August 14, 2020 9:54:01 AM  
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**Subject:** Tesla Fleet Program

Tiara,

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Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866  
Fax: 740-385-2800



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information protected by law. If you received this e-mail in error, any review, use, dissemination, distribution, or copying of the e-mail is strictly prohibited. Please notify the sender immediately by return e-mail and delete all copies from your system.

Hi Chief Mellinger,

That would be great – I will send over a meeting invitation for Thursday morning.

We look forward to getting you behind the wheel of a Model Y!

Let me know what further information I can send over.

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED]

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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>

**Sent:** Monday, August 31, 2020 11:17 AM

**To:** Sloan Cinelli [REDACTED]

**Subject:** Re: Tesla Fleet Program

Sloan,

I should be available tomorrow or Thursday. Would rather come up in the morning if possible so I don't get stuck in that afternoon traffic.

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866

Fax: 740-385-2800

**From:** Sloan Cinelli [REDACTED]

**Date:** Monday, August 31, 2020 at 2:12 PM

**To:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>

**Subject:** RE: Tesla Fleet Program

Hi Chief Mellinger,

Hope you had a great weekend. Our Fleet Director would love to connect in person if you are available.

Do you have any availability to visit Tesla Columbus this, or the following week?

**Tesla - Columbus**  
4099 Easton Loop W,  
Columbus, OH 43219

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[Redacted signature]

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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Sent:** Friday, August 28, 2020 9:21 AM  
**To:** Sloan Cinelli [Redacted]  
**Subject:** Re: Tesla Fleet Program

I do occasionally go to Easton.

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866  
Fax: 740-385-2800

**From:** Sloan Cinelli [Redacted]  
**Date:** Friday, August 28, 2020 at 12:19 PM  
**To:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Subject:** RE: Tesla Fleet Program

Thank you, Jerry!

Do you ever head into Columbus? We would love to host you in the Tesla Showroom.

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[Redacted]

T E S L A

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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Sent:** Friday, August 28, 2020 9:18 AM  
**To:** Sloan Cinelli [Redacted]  
**Subject:** Re: Tesla Fleet Program

Sloan,  
The only day I am not available is the 2<sup>nd</sup>.

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866  
Fax: 740-385-2800

**From:** Sloan Cinelli [Redacted]  
**Date:** Friday, August 28, 2020 at 12:15 PM  
**To:** Tiara Thurston [Redacted], Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Cc:** Ally Leighton [Redacted]  
**Subject:** RE: Tesla Fleet Program

Hi Jerry,

Our team is prepared to present during the City's budget proposal on September 14<sup>h</sup>.

Do you have any availability in the coming week to discuss logistics and specific outfitting options with Tiara? She is based in Columbus, and will be able to provide a physical walkthrough of the Model Y.

Please let us know your best availability from 8/31 through 9/4.

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise

45500 Fremont Blvd, Fremont, CA 94538

[Redacted]



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**From:** Tiara Thurston [Redacted]  
**Sent:** Friday, August 28, 2020 8:03 AM  
**To:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Cc:** Sloan Cinelli [Redacted]; Ally Leighton [Redacted]  
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+Sloan for update on scheduling

I will be in town this coming week if we can get something on the calendar.

Kindly,  
Tiara

**Tiara Thurston | Sales Director Texas/Southwest**

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**Cc:** Sloan Cinelli [REDACTED] NAEnterpriseSales [REDACTED],  
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Jerry,

Thank you for your time last week. Adding in the Enterprise Team to schedule time for us to continue the conversation and arrange a time to get you and the team behind the wheel.

Look forward to supporting your electrification efforts!

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Thanks again.

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866

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Hi Chief Mellinger,

Hope you had a great weekend. Our Fleet Director would love to connect in person if you are available.

Do you have any availability to visit Tesla Columbus this, or the following week?

**Tesla - Columbus**  
4099 Easton Loop W,  
Columbus, OH 43219

Thank you,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED]

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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Sent:** Friday, August 28, 2020 9:21 AM  
**To:** Sloan Cinelli [REDACTED]  
**Subject:** Re: Tesla Fleet Program

I do occasionally go to Easton.

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

Work: 740-385-6866  
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**From:** Sloan Cinelli [REDACTED]  
**Date:** Friday, August 28, 2020 at 12:19 PM  
**To:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Subject:** RE: Tesla Fleet Program

Thank you, Jerry!

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Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED]

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[REDACTED] signed [REDACTED]



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45500 Fremont Blvd, Fremont, CA 94538

[REDACTED]

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Fax: 740-385-2800

Hi Jerry,

Thank you for the NDA – please see mutually executed version attached.

We look forward to touching base with your wider team! Please let me know what further information I can send over.

Best,

Sloan Cinelli

Business Operations Associate, Enterprise  
45500 Fremont Blvd, Fremont, CA 94538

[REDACTED]

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**Sent:** Tuesday, August 18, 2020 8:08 AM  
**To:** Sloan Cinelli [REDACTED]  
**Subject:** Re: Tesla Fleet Program

Sloan,

Please see attached NDA. I will update you on the finance committee availability.

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

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**From:** Sloan Cinelli [REDACTED]  
**Date:** Tuesday, August 18, 2020 at 10:53 AM  
**To:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>, Tiara Thurston [REDACTED]  
**Cc:** NAEnterpriseSales [REDACTED] Ally Leighton [REDACTED]  
"Baldwin, Jeremy P" [REDACTED]  
**Subject:** RE: Tesla Fleet Program

Hi Chief Mellinger,

Thank you for your interest in Tesla – our team would love to support Logan, OH and your department's electrification.

I have attached our **Fleet Model Comparison**, with Tesla's current vehicle offerings.

I have also attached Tesla's **Mutual NDA** – please review and return when available. This will allow us to more freely share our program offerings and product updates. Our team can support with any post-delivery modification questions / inquiries as well.

Once the NDA is executed, we can share the following:

- 12V Battery Schematic – Part 1129182-00-B
- 12V Wiring
- Model 3 Headliner CAD – Part 1101060-01-H
- Airbag Deployment Zones
- Third Party Accessory Installation Guide
- Emergency Response Guide
- Fleet API Guide

Attached are some corresponding images of departments that have outfitted Tesla vehicles:

- Model 3, Australian Air Services
- Model 3, Code 3 outfit
- [Model S, Fremont Police](#)
- [Model 3, Westport CT](#)
- [Model 3, Bargersville IN](#)
  - Interior Computer screen

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**Sent:** Tuesday, August 18, 2020 6:46 AM

**To:** Tiara Thurston [Redacted]

**Cc:** Sloan Cinelli [Redacted]; NAEnterpriseSales [Redacted]; Ally Leighton

[Redacted]; Baldwin, Jeremy P [Redacted]

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I am free to meet with you whenever you are available, so that you might be able to get any information you need from our fleet to be able to provide a presentation to finance committee about the potential cost benefits of the Tesla program etc. As stated in our initial conversation, I am leaning towards 2 Model Y vehicles for FY21.

If you have any additional questions, please let me know. Thanks

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**Cc:** Sloan Cinelli [REDACTED], NAEnterpriseSales [REDACTED],  
Ally Leighton [REDACTED]  
**Subject:** Re: Tesla Fleet Program

Jerry,

Thank you for your time last week. Adding in the Enterprise Team to schedule time for us to continue the conversation and arrange a time to get you and the team behind the wheel.

Look forward to supporting your electrification efforts!

Kindly,  
Tiara

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**From:** Jerry Mellinger <[chief@cityoflogan.oh.gov](mailto:chief@cityoflogan.oh.gov)>  
**Sent:** Friday, August 14, 2020 9:54:01 AM  
**To:** Tiara Thurston [REDACTED]  
**Subject:** Tesla Fleet Program

Tiara,

Just wanted to take a moment to thank you taking the time to sit down and explain the Tesla program with me. Again, I am looking at the possibility of starting the program with 2 Model Y vehicles next year. I would like to meet in order to determine the financial advantages of transitioning to a Tesla fleet.

Thanks again.

Chief Jerry Mellinger  
Logan Police Department  
50 South Mulberry Street  
Logan, Ohio 43138

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