

CITY OF HOBBS
SOLE SOURCE/EMERGENCY

TO: CPO

FROM: _____

DATE: 2/3/2023

CHECK ONE: SOLE SOURCE EMERGENCY PURCHASE

ITEM(S)/SERVICE(S) TO BE PURCHASED: ZeroEyes weapons detection technology

Award To (If new vendor make sure address is on this form): ZeroEyes Inc.

555 E. North Lane, Suite 5050

Conshohocken, PA 19428

903-204-6718

Phone/Fax No.

Adam Horn

Point of Contact

117,500.00

COST: \$ 22,500.00/yr + 5,000x1

JUSTIFICATION FOR SOLE SOURCE OR EMERGENCY PURCHASE: _____

ZeroEyes uses AI technology to detect and identify weapons (guns, rifles, shotguns).

ZeroEyes is the industry leader in developing proprietary AI-based video analytics to detect

firearms from static cameras. ZeroEyes is the only gun-detection, video analytics provider

that operates its own US-based monitoring centers staffed by highly trained former military

Veterans and law enforcement personnel who monitor every system alert. ZeroEyes

developed proprietary methodology and algorithms that train its AI software in real-world

scenarios. ZeroEyes is the only video analytics manufacturer to achieve a designation.

SAFETY Act designation is the prerequisite for "Qualified Anti-Terrorism Technology (QATT)

as recognized by the US government.

Account No. [REDACTED] Prepared By: Christa Belyeu

Department Approval: Christa Belyeu

CPO: [Signature]

See back of form for further information.

City of Hobbs Sole Source Procurement Policy

SOLE SOURCE: If, after conducting a good-faith review of available sources, the using department or office make the determination that there is only one source for the required goods, services, or construction, then it is to submit a completed sole source approval form to Purchasing. If approved by the Purchasing Office, a sole-source procurement may be made in accordance with Sec. 13-1-126.

New Mexico State Statutes 1978 - Annotated Chapter 13 Public Purchases and Property

Section 13-1-126: A contract may be awarded without competitive bids or competitive sealed proposals regardless of the estimated cost when the state purchasing agent or a central purchasing office make a determination, after conducting a good-faith review of available sources and consulting the using agency, that there is only one source for the required service, construction or item of tangible personal property. The state purchasing agent or a central purchasing office shall conduct negotiations, as appropriate, as to price, delivery and quantity in order to obtain the price most advantageous to the state agency or a local public body. A contract for the purchase of research consultant services by institutions of higher learning constitutes a sole source procurement.

City of Hobbs Emergency Procurement Policy

If the using department or office makes a determination that there exists a threat to public health, welfare, safety or property requiring procurement under emergency conditions, the appropriate officer in the purchasing office is to be contacted for verbal authorization. If so approved, the emergency procurement may be made as directed by said officer, but is to be limited to those items of the duty of the using department or office to document emergency purchase approval and maximize such competition as is practicable in the circumstances, and comply with section 13-1-127.

New Mexico State Statutes 1978 - Annotated Chapter 13 Public Purchases and Property

13-1-127 Emergency Procurements:

- A. The state purchasing agent, a central purchasing office or a designee of either may make or authorize others to make emergency procurements when there exists a threat to public health, welfare, safety or property requiring procurement under emergency conditions; provided that emergency procurement shall be made with competition as is practicable under the circumstances. A written determination of the basis for the emergency procurement and for the selection of the particular contractor shall be submitted with requisition requesting payment of the related services, etc. Emergency procurements shall not include the purchase or lease purchase of heavy road equipment.
- B. An emergency condition is a situation which creates a threat to public health, welfare or safety such as may arise by reason of floods, epidemics, riots, equipment failures or similar events. The existence of the emergency condition creates an immediate and serious need for services, construction, or items of tangible personal property that cannot be met through normal procurement methods and the lack of which would seriously threaten:
1. the functioning of government;
 2. the preservation or protection of property; or
 3. the health or safety of any person



ZeroEyes is a veteran-owned weapons detection technology company. ZeroEyes core leadership and operations teams are comprised of US Military veterans with deep Special Operations Forces and Intelligence Community experience, resulting in a unique perspective, methodology, and approach to the active shooter challenge.

ZeroEyes Sole Source Letter

To whom it may concern:

ZeroEyes is the only weapons detection technology company today providing the fully integrated bundle of technology, methodology, and client services listed below. The ZeroEyes solution is only available through ZeroEyes, Inc., and includes the following bundled features and capabilities:

- **Department of Homeland Security (DHS) SAFETY Act Designated** - ZeroEyes is the only video analytics manufacturer in the history of the program to achieve a designation. SAFETY Act designation is the prerequisite for "Qualified Anti-Terrorism Technology (QATT)" as recognized by the US government. More information [here](#).
- **Patented Video Analytic for Weapons Detection** - ZeroEyes is the industry leader in developing proprietary AI-based video analytics to detect firearms from static cameras. Patent [here](#).
- **US-developed AI (artificial intelligence)** – ZeroEyes utilizes AI technology to detect and identify guns (handguns, rifles, shotguns, military-style assault weapons), 100% US developed.
- **Existing Institution Camera Infrastructure** – ZeroEyes monitors feeds from the existing camera infrastructure on both internal and external cameras.
- **Proprietary Technology and Methodology** - ZeroEyes developed proprietary methodology and algorithms that train its AI software to accurately detect weapons. These include:
 - training its AI software in real-world scenarios, (onsite, real weapons, green-screen scenarios that train on specific client locations and sites, low-light, black-on-black, and various weather scenarios conditions
 - creating, maintaining, and continuously updating its proprietary data set to identify new weapons and scenarios (ZeroEyes does not rely upon synthetic data)
 - maintaining and updating its proprietary algorithms to accurately identify the most common weapons used in active shooter scenarios
- **Active, Staffed, 24-7-365 Monitoring** - ZeroEyes is the only gun-detection, video analytics provider that operates its own US-based monitoring centers staffed by highly trained former military veterans and law enforcement personnel who monitor, in real-time, every system-generated alert before the alert is dispatched to the client. This added layer of security and support:
 - eliminates the potential for false-positive weapon detections being dispatched to the client
 - assures genuine and vetted detections are dispatched to the client in under three-five (3-5) seconds from the initial AI detection
 - provides a human backup to assure the client is aware of all dispatched alerts
- **Open Architecture** - ZeroEyes provides an open-architecture platform to enable integration with other client-owned safety and security systems in use, including:
 - access controls systems
 - video management systems
 - mass notification systems
 - crisis communication applications
 - CAD and mapping software platforms

Respectfully,

Adam Horn

Adam Horn, VP of Government Solutions

