



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737

**Q-572563-45449.704AD**

Issued: 06/06/2024

Quote Expiration:

Estimated Contract Start Date: 07/01/2024

Account Number: [REDACTED]

Payment Terms: N30

Delivery Method:



**SHIP TO**

Burbank Police Dept. - IL  
 5650 W 75th Pl  
 Burbank,  
 IL  
 60459-3207  
 USA

**BILL TO**

Burbank Police Dept. - IL  
 5650 W 75th Pl  
 Burbank  
 IL  
 60459-3207  
 USA  
 Email:

**SALES REPRESENTATIVE**

Austin DeClercq  
 Phone:  
 Email: adeclercq@axon.com  
 Fax:

**PRIMARY CONTACT**

Richard Thielen  
 Phone: (708) 924-7300  
 Email: rthielen@burbankil.gov  
 Fax:

**Quote Summary**

Program Length

60 Months

**TOTAL COST**

\$500,000.00

**ESTIMATED TOTAL W/ TAX**

\$500,000.00

**Discount Summary**

Average Savings Per Year

\$8,492.84

**TOTAL SAVINGS**

\$42,464.20

**Payment Summary**

Date	Subtotal	Tax	Total
Jun 2024	\$100,000.00	\$0.00	\$100,000.00
Jun 2025	\$100,000.00	\$0.00	\$100,000.00
Jun 2026	\$100,000.00	\$0.00	\$100,000.00
Jun 2027	\$100,000.00	\$0.00	\$100,000.00
Jun 2028	\$100,000.00	\$0.00	\$100,000.00
<b>Total</b>	<b>\$500,000.00</b>	<b>\$0.00</b>	<b>\$500,000.00</b>



Quote Unbundled Price: \$542,464.20  
 Quote List Price: \$542,464.20  
 Quote Subtotal: \$500,000.00

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>A la Carte Software</b>									
101362	AXON RESPOND - FUSUSONE - PRO LEVEL SAAS	1	60		\$9,041.07	\$8,333.33	\$500,000.00	\$0.00	\$500,000.00
<b>A la Carte Warranties</b>									
101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	50	60		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total</b>							<b>\$500,000.00</b>	<b>\$0.00</b>	<b>\$500,000.00</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
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### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101362	AXON RESPOND - FUSUSONE - PRO LEVEL SAAS	1	07/01/2024	06/30/2029

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	50	07/01/2024	06/30/2029

### Shipping Locations

Location Number	Street	City	State	Zip	Country
1	5650 W 75th Pl	Burbank	IL	60459-3207	USA

### Payment Details

#### Jun 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	101362	AXON RESPOND - FUSUSONE - PRO LEVEL SAAS	1	\$100,000.00	\$0.00	\$100,000.00
Annual Payment 1	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	50	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$100,000.00</b>	<b>\$0.00</b>	<b>\$100,000.00</b>

#### Jun 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	101362	AXON RESPOND - FUSUSONE - PRO LEVEL SAAS	1	\$100,000.00	\$0.00	\$100,000.00
Annual Payment 2	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	50	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$100,000.00</b>	<b>\$0.00</b>	<b>\$100,000.00</b>

#### Jun 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	101362	AXON RESPOND - FUSUSONE - PRO LEVEL SAAS	1	\$100,000.00	\$0.00	\$100,000.00
Annual Payment 3	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	50	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$100,000.00</b>	<b>\$0.00</b>	<b>\$100,000.00</b>

#### Jun 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	101362	AXON RESPOND - FUSUSONE - PRO LEVEL SAAS	1	\$100,000.00	\$0.00	\$100,000.00
Annual Payment 4	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	50	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$100,000.00</b>	<b>\$0.00</b>	<b>\$100,000.00</b>

#### Jun 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	101362	AXON RESPOND - FUSUSONE - PRO LEVEL SAAS	1	\$100,000.00	\$0.00	\$100,000.00
Annual Payment 5	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	50	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$100,000.00</b>	<b>\$0.00</b>	<b>\$100,000.00</b>

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

## Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

This quote will replace the existing Fusus contract with a new subscription start date of 7/1/2024.

[Redacted Signature]

Signature

June 13 2024

Date Signed

6/6/2024

