From: Jack Howard
To: Edmondson, Sean
Subject: Re: For your Review - Fusus Real Time Crime Center/Arlington Heights PD - Sole Source Letter, Offer Letter, Quote - November 14, 2022
Date: Monday, November 14, 2022 10:10:16 AM

[**NOTICE:** This message originated outside of Village of Arlington Heights email system -- **DO NOT CLICK** on **links** or open **attachments** unless you are sure the content is safe.]

Morning Sean and copy all - thanks - very happy you were able to carve out a few hours on November 8th to visit both
I am more than happy to come back at your convenience - let me know if you need anything additional - I am going to send you one additional email w/ some Council Docs that Columbia, MO PD prepared (all open source/uploaded to the City of Columbia web page) - this may help you w/ your memo
These memos are being used in support of our Fusus proposal (which goes to Council a week from today) - email on the way
Thanks and talk to you soon,
Jack

Jack Howard
Public Safety Advisor
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Fusus Events Calendar: https://www.fusus.com/about-us/fusus-events
Schedule Training: https://calendly.com/bertjean/fusus-training

On Mon, Nov 14, 2022 at 9:51 AM Edmondson, Sean <sedmondson@vah.com> wrote:

> Thanks Jack. I appreciate all of the information. Understand I am a lowly Sergeant at this point writing up a basic proposal to get the ball rolling. It will likely take some time before our administration reviews my proposal and provides feedback. If they are receptive, I may ask if you can return to provide an overview and demonstration of the program like you did for us.
>
> As far as Orlando and St. Cloud, I would be glad to give you any feedback you'd like. To put it simply, they demonstrated the real life application of exactly what you had already shown us. They showed us it worked as described. We were blown away. I want this for our agency as soon as possible. I just wish I had the decision making ability to implement it….
>
> Sgt. Sean Edmondson #582
>
> Arlington Heights Police Department
>
> Criminal Investigation Bureau
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> 200 E. Sigwalt St.,
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> Arlington Heights IL, 60005
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> (847)-368-5971 (Fax)
>
> ---
>
> **From:** Jack Howard <jrh@fusus.com>
> **Sent:** Monday, November 14, 2022 8:59 AM
> **To:** Edmondson, Sean <sedmondson@vah.com>
> **Subject:** For your Review - Fusus Real Time Crime Center/Arlington Heights PD - Sole Source Letter, Offer Letter, Quote - November 14, 2022
>
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>
> Good morning Sgt - hope all is well and thanks for the feedback on your site visit at Orlando PD and St Cloud PD - they are using our Real Time Crime Center platform to its MAXIMUM potential and continue to have success story after success story. Let me know when you have time to catch up - would love to get your feedback since I have not had the opportunity to get down there myself.
>
> As a follow-up to our meeting last month, here are some documents for your review. The best document for your reference will be our Sole Source Letter (first attachment) which highlights all of the features (not including the ones launched at IACP, more to come on that) of our Real Time Crime Center platform. The Offer Letter and Quote is VERY preliminary (priced it out as a basic just to get out of the gate).
>
> Give me a call if you have any questions - I have to jump on a 9:30 call, followed by a 10:30 call, but should be clear in the afternoon.
>
> Thanks, and talk to you soon,

Jack

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Jack Howard

Public Safety Advisor

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